

STEPHANE MARGUIER JOINS PRIMONIAL REIM AS HEAD OF INTERNATIONAL BUSINESS DEVELOPMENT

Paris, 13th January 2022 - Primonial REIM (Holding) today announced the appointment of Stéphane Marguier, who joined the company on January 10th, 2022, as Head of International Business Development.

Stéphane Marguier reports directly to the CEO of Primonial REIM, Juergen Fenk, and is based in Paris.

Stephane will lead and oversee Primonial REIM's international business development, while cultivating key relationships with institutional investors to accelerate growth in Primonial REIM's current business lines.

Juergen Fenk stated: "I am very pleased to welcome Stéphane Marguier at Primonial REIM. His highly qualified skills and in-depth knowledge of investors' expectations in real estate will bring valuable support to expand our development by targeting new types of institutional investors in different regions (Europe, Asia, Middle East, North America) for our club deals and paneuropean funds."

Stéphane Marguier added: "I am delighted to have joined Primonial REIM, a key and a reference player in European real estate asset management. I look forward to contributing and leveraging my experience to develop Primonial REIM's activities with international institutional investors. I will rely on the strong expertise of the European platform to enhance and grow our range of investment solutions, in line with the profitability and sustainability objectives of institutional investors."

Stéphane Marguier's biography



Stéphane has been working in the financial services industry for over 25 years, as an experienced Senior Managing Director.

His previous professional experiences include senior management positions at Natixis Asset Management, GE Capital, TIAA and NUVEEN. For the last 15 years, Stéphane has been particularly active in developing Real Assets.

He studied at Institut Supérieur de Gestion and graduated with a bachelor's degree in Finance.

About Primonial REIM

Primonial REIM brings together more than 400 employees in France, Germany, Luxembourg, and Italy and applies its core values of conviction and commitment, as well as its expertise on a European scale, to design and manage real estate funds for its national and international clients, whether individual or institutional.

Primonial REIM has €30 billion in assets under management. Its allocation breaks down into 50% offices, 32% health / education, 10% commerce, 6% residential, 2% hotels. The pan-European platform manages 61 funds and brings together more than 80,000 investor clients, of which 54% are individuals and 46% institutional. Its real estate portfolio is made up of more than 1,400 buildings (offices, health / education, retail, residential, hotels) located in nine European countries.



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