

PRIMONIAL REIM OPENS AN OFFICE IN LONDON AND APPOINTS A NEW INVESTOR SERVICES TEAM IN THE UK

Paris, Tuesday 12th April 2022 – In the context of the continued international expansion of its activities, Primonial REIM today announced the opening of its London office and the hire of Sandra Burrows as Head of Primonial REIM UK.

As part of its ongoing development strategy to widen its coverage of international markets, Primonial REIM has opened a new office in London. Having already set up an office in Singapore, at the end of 2021, Primonial REIM is now physically present in London, another major global financial centre.

The London team will mainly be responsible, at this stage, for ongoing client relations and investor services. Operational from 1st April 2022, this new team will support Primonial REIM's existing teams, in order to provide international investors with a broad range of services while ensuring full compliance with local financial regulation.

The new entity will be jointly led by Stéphane Marguier, who joined Primonial REIM in January 2022 as Head of International Business Development and who is also a Managing Director of Primonial REIM UK, and Sandra Burrows, who is a Managing Director and Head of the London office. Sandra Burrows, who joined Primonial REIM in April 2022 from Corestate Capital Group, will oversee investor services and reports to Stéphane Marguier, who is based in Paris. The full team in London includes 3 professionals and will be strengthened, going forward, with the hire of a Sales Managing Director (UK and Northern European clients) scheduled for summer 2022.

Juergen Fenk, CEO of Primonial REIM, stated: *"We are delighted to officially open our London office and welcome Sandra Burrows and her team to Primonial REIM. Their vast experience and our local presence will allow us to deepen relationships with international investors and provide them with a bespoke range of real-estate investment solutions. Primonial REIM's roadmap has been international for some time now. Therefore, following on from the opening of our Singapore office last year, creating a specific team of seasoned professionals based in London was an indispensable step in accelerating the internationalisation of our real-estate platform across Europe and beyond. Primonial REIM is today a fully-fledged European player, and the opening of our London office is the logical extension and expression of our commitment to growth on a truly international scale."*

About Sandra Burrows



Sandra Burrows was previously Head of Client Services at Corestate Capital Group, an integrated real-estate investment player.

Sandra has over 14 years experience in supporting and nurturing institutional and private client relationships with global asset management firms.

Prior to joining Corestate in 2018, Sandra worked at Blackstone in London in the Investor Relations and Private Wealth Management teams, where she set up the process for integrating European client relationships and client servicing. Sandra was also previously part of the investor relations team at 3i in London.

About Primonial REIM

Primonial REIM brings together more than 400 employees in France, Germany, Luxembourg, Italy, Singapore and the UK and applies its core values of conviction and commitment, as well as its expertise on a European scale, to design and manage real estate funds for its national and international clients, whether individual or institutional.

Primonial REIM has over €32 billion in assets under management. Its allocation breaks down into 47% offices, 31% healthcare / education, 8% retail, 9% residential and 5% hotels. The pan-European platform manages 61 funds and brings together more than 80,000 investor clients, of which 54% are individuals and 46% institutional. Its real estate portfolio is made up of more than 1,400 buildings (offices, healthcare / education, retail, residential, hotels) located in ten European countries.

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