

PRIMONIAL REIM EXPANDS ITS INTERNATIONAL BUSINESS DEVELOPMENT TEAM WITH 4 NEW HIRES

Paris, Thursday July 7th 2022 – As part of its ongoing development strategy to widen its market coverage and address a broader range of international institutional investors, Primonial REIM today announces the appointment of new team members to strengthen its business development team:

- Alexander Tilson, Managing Director Business Development at Primonial REIM UK
- Patrick Schlump, Head of Product Business Development at Primonial REIM Germany
- Gregor Böhme, Sales Manager at Primonial REIM Germany
- Michael Klauke Werner, Head of Institutional Sales DACH at Primonial REIM Germany

Alexander Tilson, based in London, will be dedicated to the coverage of international investors based in the UK, Scandinavia and Benelux. Gregor Böhme and Michael Klauke Werner, both based in Frankfurt, are respectively dedicated to the DACH region. All three will report directly to Stéphane Marguier, Head of International Business Development of Primonial REIM.

Patrick Schlump, based in Frankfurt, will report to Peter Finkbeiner, CEO of Primonial REIM Germany, and to Stéphane Marguier as well. Patrick will be in charge of the development of new real estate investment solutions.

Stéphane Marguier declared: *"I am delighted to welcome Alex, Patrick, Gregor and Michael to the Primonial REIM team. Their vast combined experience will bring valuable support for the expansion of our strategic development by targeting institutional investors based in key European regions for our club deals and our real estate pan-European funds."*

Alex Tilson's biography



Alex Tilson has almost 20 years' experience in European private real estate capital raising and investing. Before joining Primonial REIM in London, he was Senior Vice President at Threadmark, a leading independent private placement firm, focused on real estate fundraising across European markets.

Prior to this, he was Assistant Portfolio Manager for Continental Europe with UBS Asset Management's Global Real Estate Multi-Manager business and also spent eight years in direct real estate acquisitions and management with Heitman, REIT Asset Management and NBGI Private Equity.

Alex started his career at KPMG in London and is a Fellow of the Institute of Chartered Accountants in England and Wales (FCA). He is also a member of the Due Diligence Committee for INREV.

Patrick Schlump's biography



Patrick Schlump has held various management positions at Swiss Life Asset Managers in Frankfurt since 2018, including responsibility for portfolio management and product development in Germany.

Prior to that, he was Director Client Relations at Bouwfonds Investment Management, and worked as an assistant to the CEO and later in various corporate development/steering and fund management positions in Union Investment's real estate segment.

Patrick studied business administration with a focus on real estate economics.

Gregor Böhme's biography



Gregor Böhme holds a German law degree and a degree as a real estate economist, ebs. With more than 20 years of experiences in the real estate industry, he has worked as an investment and asset manager and later specialized in fundraising.

Among others, he worked for Immofinanz AG, DIC AG, Morgan Stanley Real Estate Funds and Prelios SE.

Michael Klauke Werner's biography



Michael Klauke-Werner, the new Head of Institutional Business DACH, has been in the investment industry for more than 25 years. During his career, he has been instrumental in developing strong business relationships with investors from German-speaking countries for a wide variety of real estate investment products, including logistics, retail warehouse, office, healthcare and residential real estate funds.

His professional positions include executive roles at Nuveen Real Estate, the Aberdeen Group, 1stein Capital GmbH and Commerz Grundbesitz Spezialfondsgesellschaft. Michael Klauke-Werner is a board member of the Bund institutioneller Investoren e. V.,

Frankfurt / Main, "the German Federation of institutional Investors."

About Primonial REIM

Primonial REIM brings together more than 400 employees in France, Germany, Luxembourg, Italy, Singapore, and the United Kingdom and applies its core values of conviction and commitment, as well as its expertise on a European scale, to design and manage real estate funds for its national and international clients, whether individual or institutional.

Primonial REIM has over €32 billion in assets under management. Its allocation breaks down into 47% offices, 31% healthcare / education, 8% retail, 9% residential and 5% hotels. The pan-European platform manages 61 funds and brings together more than 80,000 investor clients, of which 54% are individuals and 46% institutional. Its real estate portfolio is made up of more than 1,400 buildings (offices, healthcare / education, retail, residential, hotels) located in ten European countries.

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